

# AMERICAN CHILDHOOD CANCER ORGANIZATION FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT AUGUST 31, 2016 AND 2015

# MATTHEWS, CARTER & BOYCE RESPECT. CONFIDENCE. TRUST.

## FINANCIAL STATEMENTS

## AUGUST 31, 2016 AND 2015

## TABLE OF CONTENTS

	Page
Independent Auditors' Report	1
Financial Statements:	
Statements of Financial Position	2
Statements of Activities and Changes in Net Assets	3-4
Statements of Cash Flows	5
Statements of Functional Expenses	6-7
Notes to Financial Statements	8-14



#### **Independent Auditors' Report**

Board of Directors American Childhood Cancer Organization Beltsville, Maryland

We have audited the accompanying financial statements of the American Childhood Cancer Organization (ACCO), which comprise the statements of financial position as of August 31, 2016 and 2015, and the related statements of activities and changes in net assets, cash flows and functional expenses for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of American Childhood Cancer Organization as of August 31, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Matthew forter and Doya

Fairfax, Virginia December 7, 2016

## STATEMENTS OF FINANCIAL POSITION

## AUGUST 31, 2016 AND 2015

### ASSETS

ASSETS				
		2016		2015
CURRENT ASSETS				
Cash and cash equivalents	\$	512,062	\$	310,377
Accounts receivable	Ŧ	7,285	Ŧ	110,438
Investments		362,683		365,430
Inventory		23,969		22,054
Prepaid expenses, net		219,095		229,731
Total Current Assets	\$	1,125,094	\$	1,038,030
PROPERTY AND EQUIPMENT				
Furniture and equipment	\$	47,515	\$	35,014
Less accumulated depreciation		(21,744)		(17,335)
Net Property and Equipment	\$	25,771	\$	17,679
OTHER ASSETS				
Intangible assets, net of accumulated amortization of \$2,959				
and \$2,959, respectively	\$	22,144	\$	22,144
Deposits	·	6,604		1,250
Total Other Assets	\$	28,748	\$	23,394
TOTAL ASSETS	\$	1,179,613	\$	1,079,103
LIABILITIES AND NET ASSETS				
CURRENT LIABILITIES				
	¢	10.001	¢	17000
Accounts payable and accrued expenses	\$	12,081	\$	17,988
NET ASSETS				
Unrestricted net assets	\$	713,756	\$	668,579
Temporarily restricted net assets		453,776		392,536
Total Net Assets	\$	1,167,532	\$	1,061,115
TOTAL LIABILITIES AND NET ASSETS	*	1 1 70 ( 1 2	¢	1 0 70 100
IUIAL LIADILITIES AND NET ASSETS	\$	1,179,613	\$	1,079,103

See notes to the financial statements.

## STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

## FOR THE YEARS ENDED AUGUST 31, 2016 AND 2015

	2016					2015						
			Temporarily		Temporarily							
	U	nrestricted	F	Restricted		Total	U	nrestricted	R	estricted		Total
REVENUE AND SUPPORT												
Grant revenue	\$	40,000	\$	36,400	\$	76,400	\$	-	\$	81,750	\$	81,750
Contributions		279,959		47,500		327,459		274,237		20,000		294,237
Event/Program revenue		385,060		96,280		481,340		377,467		41,970		419,437
Publication and merchandise sales		39,467		-		39,467		35,886		-		35,886
Other revenue		9,569		5,204		14,773		11,658		29,091		40,749
Net assets released from restriction due to												
satisfaction of program or time restrictions		124,144		(124,144)				178,549		(178,549)		-
Total Revenue and Support	\$	878,199	\$	61,240	\$	939,439	\$	877,797	\$	(5,738)	\$	872,059
INVESTMENT ACTIVITY												
Interest and dividend income	\$	394	\$	-	\$	394	\$	296	\$	-	\$	296
Realized gain on investments		143,623		-		143,623		57,716		-		57,716
Unrealized loss on investments		(130,987)				(130,987)		(51,529)		-		(51,529)
Total Investment Activity	\$	13,030	\$		\$	13,030	\$	6,483	\$		\$	6,483
Total Revenue, Support and Investment Activity	\$	891,229	\$	61,240	\$	952,469	\$	884,280	\$	(5,738)	\$	878,542

See notes to the financial statements.

## STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS (CONCLUDED)

## FOR THE YEARS ENDED AUGUST 31, 2016 AND 2015

				2016			2015					
	Ur			Temporarily restricted Restricted Total		Total	Unrestricted		Temporarily Restricted		Total	
EXPENSES												
Program services:												
Advocacy	\$	233,097	\$	-	\$	233,097	\$	178,231	\$	-	\$	178,231
Awareness		279,458		-		279,458		283,340		-		283,340
Information/Resource		260,126		-		260,126		190,769		-		190,769
Other		19,670		-		19,670		82,286		-		82,286
Total Program Services Supporting services:	\$	792,351	\$		\$	792,351	\$	734,626	\$		\$	734,626
Fundraising	\$	22,685	\$	_	\$	22,685	\$	12,786	\$	-	\$	12,786
Management and administrative	Ψ	31,016	Ψ	_	Ψ	31,016	Ψ	55,535	Ψ	-	Ψ	55,535
Management and administrative		51,010				51,010		55,555				55,555
Total Supporting Services	\$	53,701	\$	-	\$	53,701	\$	68,321	\$	-	\$	68,321
Total Expenses	\$	846,052	\$		\$	846,052	\$	802,947	\$	-	\$	802,947
CHANGE IN NET ASSETS	\$	45,177	\$	61,240	\$	106,417	\$	81,333	\$	(5,738)	\$	75,595
NET ASSETS, BEGINNING OF YEAR		668,579		392,536		1,061,115		587,246		398,274		985,520
NET ASSETS, END OF YEAR	\$	713,756	\$	453,776	\$	1,167,532	\$	668,579	\$	392,536	\$	1,061,115

See notes to the financial statements.

### STATEMENTS OF CASH FLOWS

## FOR THE YEARS ENDED AUGUST 31, 2016 AND 2015

	2016		2015		
CASH FLOW FROM OPERATING ACTIVITIES					
Change in net assets	\$	106,417	\$	75,595	
Adjustments to reconcile change in net assets to net cash -					
operating activities:					
Depreciation expense	\$	4,409	\$	4,004	
Amortization expense		-		32	
Provision for obsolete prepaid expenses		380		5,260	
Realized and unrealized gain on investments		(12,636)		(6,026)	
Change in assets and liabilities					
(Increase) Decrease in Assets:					
Accounts receivable		103 <i>,</i> 153		(110,438)	
Inventory		(1,915)		10,975	
Prepaid expenses		10,256		10,980	
Deposits		(5,354)		-	
Increase (Decrease) in Liabilities:					
Accounts payable and accrued expenses		(5,907)		(10,422)	
Total Adjustments	\$	92,386	\$	(95,635)	
Net Cash - Operating Activities	\$	198,803	\$	(20,040)	
CASH FLOWS FROM INVESTING ACTIVITIES					
Cash paid for purchases of property and equipment	\$	(12,501)	\$	(20,192)	
Proceeds from sale of investments	•	15,637	•	-	
Investment earnings re-invested		(254)		(316)	
Net Cash - Investing Activities	\$	2,882	\$	(20,508)	
NET CHANGE IN CASH	\$	201,685	\$	(40,548)	
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR		310,377		350,925	
CASH AND CASH EQUIVALENTS, END OF YEAR	\$	512,062	\$	310,377	

There were no non-cash investing or financing activities during the years ended August 31, 2016 or 2015.

### STATEMENT OF FUNCTIONAL EXPENSES

## FOR THE YEAR ENDED AUGUST 31, 2016

	Program Services						Supporting Services			
					Total		Management	Total	-	
			Information/	Other	Program		and	Supporting	Total	
	Advocacy	Awareness	Resource	Programs	Services	Fundraising	Administrative	Services	Expenses	
Salaries and payroll taxes	\$-	\$ 61,138	\$ 72,933	\$ 15,264	\$ 149,335	\$ -	\$ 2,863	\$ 2,863	\$ 152,198	
Accounting and bookkeeping	7,377	10,155	6,420	1,246	25,198	-	1,260	1,260	26,458	
Advertising and public relations	750	29,570	-	-	30,320	3,286	-	3,286	33,606	
Bank charges	216	297	383	36	932	-	38	38	970	
Publications and merchandise	487	4,040	90,797	-	95,324	-	-	-	95,324	
Consulting	84,328	65,724	3,860	-	153,912	12,959	2,138	15,097	169,009	
Depreciation and amortization	-	-	-	-	-	-	4,409	4,409	4,409	
Dues and subscriptions	307	29,375	2,445	64	32,191	6,440	64	6,504	38,695	
Insurance	496	752	1,356	180	2,784	-	182	182	2,966	
Legal fees	61,589	-	-	77	61,666	-	525	525	62,191	
Meetings and conferences	56,104	52,018	6,124	2,111	116,357	-	225	225	116,582	
Miscellaneous	-	-	-	-	-	-	-	-	-	
Office supplies	3,734	8,857	28,293	631	41,515	-	16,025	16,025	57,540	
Postage and delivery	224	9,073	6,217	-	15,514	-	274	274	15,788	
Rent and storage	-	-	39,838	61	39,899	-	1,021	1,021	40,920	
Telephone	4,937	2,259	1,087	-	8,283	-	1,735	1,735	10,018	
Travel	12,548	6,200	373		19,121		257	257	19,378	
Total Expenses	\$ 233,097	\$ 279,458	\$ 260,126	\$ 19,670	\$ 792,351	\$ 22,685	\$ 31,016	\$ 53,701	\$ 846,052	

## STATEMENT OF FUNCTIONAL EXPENSES

## FOR THE YEAR ENDED AUGUST 31, 2015

		P	Program Service	S	_					
					Total		Management	Total	Total	
	Advocacy	Awareness	Information/ Resource	Other Programs	Program Services	Fundraising	and Administrative	Supporting Services	Total Expenses	
	rarocacy	7 th areness	Resource	Trograms	Bernees	<u> </u>		Services	Expenses	
Salaries and payroll taxes	\$ -	\$ 54,557	\$ 36,797	\$ 36,739	\$ 128,093	\$ -	\$ 4,688	\$ 4,688	\$ 132,781	
Accounting and bookkeeping	-	-	-	-	-	-	22,627	22,627	22,627	
Advertising and public relations	-	9,428	-	-	9,428	6,245	-	6,245	15,673	
Bank charges	-	810	1,314	-	2,124	-	338	338	2,462	
Publications and merchandise	1,243	3,035	97,380	-	101,658	-	-	-	101,658	
Consulting	60,812	69,961	17,707	5,488	153,968	4,851	-	4,851	158,819	
Depreciation and amortization	-	-	-	-	-	-	4,036	4,036	4,036	
Dues and subscriptions	5,533	8,464	-	-	13,997	-	3,570	3,570	17,567	
Insurance	-	-	-	-	-	-	7,668	7,668	7,668	
Legal fees	-	68,481	-	150	68,631	-	-	-	68,631	
Meetings and conferences	78,694	55,194	2,068	23,032	158,988	-	51	51	159,039	
Miscellaneous	-	1,746	-	11,635	13,381	-	-	-	13,381	
Office supplies	506	5,458	1,497	1,700	9,161	-	7,220	7,220	16,381	
Postage and delivery	3	162	2,327	340	2,832	-	304	304	3,136	
Rent and storage	-	100	28,632	-	28,732	1,690	3,380	5,070	33,802	
Telephone	3,606	195	590	-	4,391	-	1,469	1,469	5,860	
Travel	27,834	5,749	2,457	3,202	39,242		184	184	39,426	
Total Expenses	\$ 178,231	\$ 283,340	\$ 190,769	\$ 82,286	\$ 734,626	\$ 12,786	\$ 55,535	\$ 68,321	\$ 802,947	

### NOTES TO FINANCIAL STATEMENTS

### AUGUST 31, 2016 AND 2015

#### Note 1. Organization and Programs

#### Organization

American Childhood Cancer Organization (ACCO), formerly known as Candlelighters Childhood Cancer Foundation, is a nonprofit organization dedicated to support cancer research, increase public awareness and provide information and support to children and adolescents with cancer and their families throughout the United States.

Effective August 12, 2015 ACCO formed a wholly owned subsidiary, ACCO Inland Northwest, LLC. There was no activity for this subsidiary during the years ended August 31, 2016 and August 31, 2015.

#### Program information

ACCO's programs include the following:

Books and informational materials – ACCO publishes and distributes up-to-date childhood cancer books for children and adolescents with cancer, their families and caregivers. ACCO's website is the premier website for childhood cancer organizations and received more than 326,500 visits in 2016 and 321,000 in 2015. Additionally, through social media, ACCO corrected more than 126,000 individual family members, childhood cancer survivors, and supporters.

Advocacy – ACCO represents the grassroots voice of the families of the children treated for cancer to advocate with community treatment centers, government agencies and foundations for increased pediatric cancer funding, research and supportive psychosocial care.

Awareness – ACCO is the founder and host of numerous nationwide childhood cancer awareness events including: 'Light up the Holidays with Hope' representing thousands of children diagnosed with cancer on the National Childhood Cancer Awareness Tree; Light it Up Gold – the gold lighting in September of government buildings, bridges and monuments; Go Gold for Kids with Cancer and International Childhood Cancer Day. ACCO was the founding organization of the gold ribbon symbol for childhood cancer. As such, these initiatives which involve the gold ribbon symbol build awareness of our nation's littlest cancer patients.

'Plammin'® ACCO is also founder of the known awareness program as (http://www.acco.org/PJammin.aspx) in which healthy children and adults in schools and work place employment across the country wear their pajamas to school/work on a designated day to bring awareness of the tens of thousands of children on active cancer treatment in the country. Building on the gold ribbon symbol for childhood cancer, ACCO is the founder of "Go Gold for Kids with Cancer."®

Learning resources – ACCO is a publisher and distributor of free childhood cancer learning resources in the country. These comprehensive materials educate and empower children with cancer and their families with information that assists them in their understanding of the childhood cancer journey and with the many difficult treatment decisions they must make. More than 31,600 individual resources were distributed in fiscal year 2016 without charge to children with cancer and their families across the U.S.

Research – ACCO supports cutting-edge molecular research initiatives to further the molecular understanding of pediatric cancers, and advance the development of new types of targeted drugs leading to increased overall cure rates, in conjunction with a decrease of long term late-effects of current cancer therapies.

### NOTES TO FINANCIAL STATEMENTS

### AUGUST 31, 2016 AND 2015

#### Note 1. Organization and Programs (Concluded)

ACCO also conducts psychological research that looks at the impact of the childhood cancer diagnosis on the family (finances, employment, time spent caring for the child) as well as the impact on the cancer patient (access to care, access to clinical trials, long term survivorship physical, cognitive and emotional impairment).

Affiliate Support – ACCO fosters support and development of local affiliate organizations across the United States through the maintenance of trademarks, logos, resources, awareness items, store, website, and patient and family referrals.

ACCO is supported primarily through grants and contributions. Many of the contributions received come from the families of children who have personally benefitted from the support services that ACCO offers.

#### Note 2. Summary of Significant Accounting Policies

#### **Basis of presentation**

Financial statement presentation adheres to the requirements of the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958-205, *Presentation of Financial Statements for Not-for-Profit Entities*. Under FASB ASC 958-205, ACCO is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted, temporarily restricted and permanently restricted.

The financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles.

#### **Revenue recognition**

ACCO accounts for contributions in accordance with the requirements of FASB ASC 958-605, *Accounting for Contributions Received and Contributions Made*. Under the guidelines of FASB ASC 958-605, contributions received are recorded as unrestricted, temporarily restricted or permanently restricted support depending on the existence and/or nature of any donor restrictions.

Support that is restricted by the donor, including pledges, is reported as an increase in temporarily restricted or permanently restricted net assets, depending on the nature of the restriction. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions.

ACCO reports gifts of equipment as unrestricted support unless explicit stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit stipulations about how long those long-lived assets must be maintained, ACCO reports expirations of restrictions when the assets are placed in service.

#### Contributions, grants, accounts receivable and allowance for doubtful accounts

All contributions and grants are considered to be available for unrestricted use unless specifically restricted by the donor. Unconditional contributions and grants are recognized as revenue in the period the pledge is received. Conditional contributions and grants are recognized when the conditions on which they depend are substantially met.

Accounts receivable are recorded at the lower of cost or fair value. The risk of loss on the receivables is the balance due at the time of default. All receivables are unsecured. ACCO uses the allowance method to record uncollectible contributions and other receivables. The allowance is based upon experience, management's analysis of specific promises made, and other historical factors that pertain to the receivables. There was no allowance deemed necessary as of August 31, 2016 or 2015. No interest is accrued on receivables.

### NOTES TO FINANCIAL STATEMENTS

### AUGUST 31, 2016 AND 2015

#### Note 2. Summary of Significant Accounting Policies (Continued)

#### Cash equivalents

For purposes of the statement of cash flows, ACCO considers all highly liquid short term debt instruments whose maturity dates do not extend past three months from the date of purchase, and money market funds not held in a brokerage account, to be cash equivalents.

#### Inventory

Inventory is valued at the lower of cost (first in, first out) or market.

#### Investments

Investments are recorded at fair market value. Unrealized gains and losses are included in the change in net assets.

#### Furniture and equipment

Furniture and equipment are recorded at cost. Depreciation is computed using the straight line method over useful lives that range from three to seven years. Assets having a cost greater than \$500 and a useful life greater than one year are capitalized.

#### Intangibles

Intangible assets consist of \$2,959 of trademark costs amortized using the straight line method over an estimated useful life of five to ten years and are fully amortized. Intangible assets also include name research, trademark legal costs and patent costs of \$22,144 that are not amortized due to an indefinite useful life.

#### Functional allocation of expenditures

The costs of providing various programs and other activities of ACCO have been summarized on a functional basis in the accompanying financial statements. Costs that can be identified with a particular program or support function are charged directly to that program or function. Salaries and related costs and other allocable costs have been allocated among the programs and supporting services based upon management's best estimates of the proportion of these costs applicable to each program.

#### Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ from those estimates.

#### Fair value of financial instruments

Items considered to be financial instruments (cash and accounts payable) are stated in the accompanying financial statements at amounts which approximate their fair value.

#### Income taxes

The Internal Revenue Service has determined that ACCO is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Income which is not related to exempt purposes, less applicable deductions, is subject to federal and state corporate income taxes. ACCO did not engage in activities which might give rise to income tax during the years ended August 31, 2016 or 2015. Accordingly, no provision for income tax is made in the accompanying financial statements.

### NOTES TO FINANCIAL STATEMENTS

### AUGUST 31, 2016 AND 2015

#### Note 2. Summary of Significant Accounting Policies (Concluded)

#### Income taxes (concluded)

ACCO has adopted FASB ASC 740, *Income Taxes*, which requires changes in recognition and measurement for uncertain tax positions. ACCO has analyzed its tax positions, and has concluded that it is not aware of any uncertain tax positions for which it believes that there is a reasonable possibility that the total amounts of unrecognized tax benefits will change materially in the next twelve months. If this position changes, ACCO will assess the impact of any such matters on its financial position and results of operations.

ACCO files its information tax returns for Federal and various states' reporting purposes. ACCO is not currently under audit by any taxing jurisdiction.

#### Note 3. **Prepaid Expenses**

Prepaid expenses were comprised of the following at August 31:

		2016		2015
Insurance Program merchandise expenses	\$	5,571 213,524	\$	1,157 228,574
Total	<u>\$</u>	219,095	<u>\$</u>	229,731

#### Note 4. Investments

ACCO adopted the provisions of FASB ASC 820, *Fair Value Measurement*. In accordance with FASB ASC 820, ACCO has categorized its financial instruments, based on the priority of the inputs to the valuation technique, into a three-level fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the financial instruments fall within different levels of hierarchy, the categorization is based on the lowest level input that is significant to the fair value measurement of the instrument. Investments recorded in the Statements of Financial Position are categorized based on the inputs to valuation techniques as follows:

- Level 1 Inputs to the valuation methodology that are quoted in an active market
- Level 2 Inputs to the valuation methodology that are inputs other than quoted prices that are observable for the assets
- Level 3 Inputs to the valuation methodology that are unobservable and significant to the fair value measurement. These inputs reflect assumptions of management about assumptions market participants would use in pricing the investments. These investments include non-readily marketable securities that do not have an active market.

### NOTES TO FINANCIAL STATEMENTS

## AUGUST 31, 2016 AND 2015

#### Note 4. Investments (Concluded)

All of the investment assets recorded in the Statements of Financial Position are categorized based on the inputs to the valuation technique and are valued at quoted prices in active markets for identical assets, Level 1 assets.

ACCO reports investments in debt and equity securities at fair value, with gains and losses included in the statement of activities and changes in net assets.

Investments consisted of the following as of August 31:

		2016			 2015	
		Fair			Fair	
		Value		Cost	 Value	Cost
Money market funds Mutual funds Equity securities	\$	7,476 342,285 12,922	\$	7,476 376,963 -	\$ 7,346 \$ 327,956 30,128	7,346 233,388 -
	<u>\$</u>	362,683	\$	384,439	\$ 365,430 \$	240,734

Investment income at August 31, 2016 and 2015 includes interest and dividends of \$394 and \$296, unrealized losses of (\$130,987) and (\$51,529) and realized gains of \$143,623 and \$57,716, respectively.

#### Note 5. Temporarily Restricted Net Assets

Temporarily restricted net assets are available for use for the following purposes as of August 31:

		2016	2015
Research (GALA)	\$	134,246	\$ 134,246
Publications		45,000	45,000
Development		175,650	116,750
Awareness		90,010	82,500
Finance management/software		-	4,304
Survey		8,000	8,000
Affiliates/Fiscal Sponsorships		870	 1,736
Total	<u>\$</u>	453,776	\$ 392,536

#### NOTES TO FINANCIAL STATEMENTS

#### AUGUST 31, 2016 AND 2015

#### Note 5. Temporarily Restricted Net Assets (Concluded)

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors. The following is a summary of assets released from restriction during the year ended August 31:

		2016		2015
Staff positions	\$	-	\$	59,690
Publications		-		8,138
Development		25,000		10,000
Awareness		92,341		54,967
Finance management/software		4,304		4,879
Affiliates/Fiscal Sponsorships		2,499		40,875
Total	<u>\$</u>	124,144	<u>\$</u>	178,549

#### Note 6. Leasing Arrangements

In December 2010 ACCO entered into an operating lease for office space in Kensington, Maryland. The annual rent increased 3% each year over the previous year's rate. ACCO had the right upon 90 days notice to renew the lease for a minimum three year term. Rent for the additional term of 3 years was set at annual increases of 3% over the previous year's rate. ACCO also had the first right of refusal to adjoining office space if it became available during the lease term. The lease expired November 30, 2015. ACCO continued the lease on a month to month basis through June 2016.

ACCO entered into a lease addendum to lease storage space at the rate of \$327 per month beginning March 1, 2014. This lease was on a 90 day term and was terminated June 2016. The rent under this lease followed the increases as included in the original lease.

In April 2016 ACCO entered into an operating lease for office space in Beltsville, Maryland which lease term began June 2016. The lease expires May 31, 2021. The lease contains annual rent increases of 2.5% each year over the previous year's rate. ACCO must also pay its pro-rata share of all project common area maintenance costs and taxes. ACCO must also pay a monthly insurance charge and must maintain insurance policies on personal property, commercial liability and automobiles. ACCO is responsible for all utilities. ACCO has the right upon 90 days' notice to renew the lease for a minimum five year term. Rent for the additional term of 5 years will be set at annual increases of 2.5% over the previous year's rate.

Future minimum lease payments as of August 31 are as follows:

Year Ending August 31,	Rent
2017	\$ 39,872
2018	40,869
2019	41,891
2020	42,938
2021	32,804
Total	<u>\$ 198,374</u>

### NOTES TO FINANCIAL STATEMENTS

### AUGUST 31, 2016 AND 2015

#### Note 7. Non-cash Transactions

During the years ended August 31, 2016 and 2015, ACCO received pro bono legal services for trademark work and other services valued at \$52,517 and \$68,481, respectively. During the year ended August 31, 2015, ACCO received consulting services valued at \$2,325.

#### Note 8. Concentrations

During the years ended August 31, 2016 and 2015, two contributors accounted for 100% of the grant revenue received during the each year.

#### Note 9. Fiscal Sponsor Agreements

ACCO has entered into fiscal sponsor agreements with various entities. During the years ended August 31, 2016 and 2015, ACCO received \$5,204 and \$29,091 of revenue for the sponsor organizations which is included in other income and ACCO incurred \$41,227 and \$44,685 in expenses on behalf of the sponsored organizations.

#### Note 10. Subsequent Events

ACCO has evaluated events through December 7, 2016, the date the financial statements were available to be issued, and determined there were no events occurring subsequent to August 31, 2016, which would have a material impact on ACCO's results of operations or financial position as of August 31, 2016.